

### What is the 'pain' today?

Two major problems affect everyday users of derivative & structured products:

- ✿ **Product Jungle:** different issuers use different names for the same risk/reward pattern.
- ✿ **Communication Chaos:** finding details about a specific product can be very challenging.
- ✿ **Termsheets availability.**

The consequences are low visibility in the secondary market and a lack of overview of the complete product offering. Finding the right product can be a long and cumbersome process. The 'pain' today is the difficulty in finding a product in the fragmented world of derivatives.

### How can derilab help?

With its search engine covering more than 30 search criteria, any securitised derivative & structured product, listed or not, is at the user's fingertips. Clearly defined product categories and types (derilab adheres to the SWX listed derivatives classification standards where applicable) help the user to keep an overview of the market. For each product a complete description is available, **including the original termsheet.**

Some examples of search criteria are: **product name, issuer, rating, marketing partner, underlying asset, currency, issue date**, and many more. Search criteria can be combined, leading to finer search results. Additionally, a quick search allows for targeted searches when a product identification is known (Valoren, ISIN, etc.).

### What is derilab?

derilab is a subscription-based web application composed of an easy-to-use but powerful search engine linked to a comprehensive product database. derilab's scope is to support financial professionals in finding the best-suited products for their needs in the shortest time.

derilab is completely issuer neutral and does not generate revenues from advertising. derilab does not rank the products, does not offer investment advice and is not a trading platform. However, most products include daily indicative closing prices.

### Who benefits from derilab?

- ✿ **Relationship Managers:** a client calls and is looking to invest in gold. His currency is the US dollar and his time-horizon one year. Another client calls with a Valoren number she received from a friend. With derilab, in both cases, the Relationship Manager can answer the request within a few seconds thanks to the rich catalogue of search criteria. The result is client satisfaction and no time wasted.
- ✿ **Independent Asset Managers:** with derilab, the independent asset manager has market-wide access and complete overview of the derivative & structured products market.
- ✿ **Advisory Desks:** accuracy and speed in advising and supporting internal staff is key. derilab is the time-saving search tool needed. The wealth of information will help answer any query.
- ✿ **Credit/Compliance Officers:** internal or external auditors might require product documentation. All original termsheets are available in derilab and can be retrieved instantaneously.
- ✿ **Operations:** portfolio transfers can be tricky, especially if the only information at hand for a product is its ISIN code. With derilab's quick search, additional details can be found on any derivative & structured product.

#### Functionalities:

- ✿ Search engine
- ✿ Product classification
- ✿ Archive of expired products
- ✿ 'MyPortfolio' function with dynamic alerts
- ✿ Termsheets